

DATE:
Owner:
Name of the boat:
Home port:
Serial Number:
Date of delivery:
Technical language (FR / EN):

| | BALI 4.2 equipped with 2x30 hp Nanni engines | BALI 4.2 | |
|---|---|-----------------|--------------|
| | | Tarif H.T. | Montant H.T. |
| 1 | 3 cabin version - 3 heads - 2 showers | 449.000 € | 449.000 € |
| | 3 cabin version - 3 heads - 3 showers | 448.000 € | |
| | 4 cabin version - 4 heads - 2 central showers | 446.500 € | |
| | 4 cabin version - 4 heads - 4 showers | 448.100 € | |

| Excellence Pack specifications | Pack | Excellence |
|---|----------|------------|
| Freshwater purifying filter | | х |
| Combined 70 amp battery charger/inverter 12V/230V - 1600VA | | x |
| 2 extra service batteries of 130 amp | | x |
| Battery controller | | x |
| Fridge freezer 336L with chilled water with dedicated inverter 230V | | x |
| Electrical winch (mainsail halyards, solent sheet, mainsheet, reefs and davits) | | x |
| Automatic first and second reef | | x |
| Stainless Steel pulpits with seats and solid hand rails | | x |
| Electric windlass 1000W | | x |
| Saloon manual tilting bay/door mechanically assisted by pneumatic struts | | x |
| Lateral sliding windows | | x |
| Saloon courtesy lighting | | x |
| Extra Fresh water tank of 400L for a total capacity of 860L | | x |
| Extra fuel tank of 315L for a total capacity of 630L | | x |
| Gaz oven | | x |
| Pot holders on hob | | х |
| High-level cupboards in galley | | X |
| Bar integrated in saloon table with reversible tray | | х |
| Forward cockpit cushions (seats and backrests) | | x |
| Helmsman seat cushions (seat and backrest) | | x |
| Seats for aft bench (seats and backrests) | | x |
| Engine room & locker hatches on gas struts | | x |
| Tender lifting system | | x |
| Comfortable swim ladder with handles and wide teak steps | | x |
| Hot and cold cockpit shower | | x |
| Raymarine Electronic Pack 1 including: autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63 | | x |
| 2 layers of antifouling with Epoxy base coat | | x |
| Safety equipment for 8 with Life-raft (Auto lifejackets + lanyard, raft, 10 green glow sticks, horseshoe buoy, compass iris 50ZA, logbook, flashlight, bucket/handle, first aid kit, fender socks, set of mooring ropes 2x15m + 2x25m, fenders) without EPIRB and flares | | х |
| Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery) | | х |
| Total Excellence Pack | 60.900 € | 60.900 € |

OPTIONS

| Elegance Pack specifications | | |
|--|----------|--|
| Hulls: padded headboard, indirect headboard lighting, polished chrome-plated reading lights, magazine pockets in master suite, con accessories in the bathroom | nfort | |
| Saloon: chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds (not compatible with convertible table option), ambient lighting, saloon upholstery bands with armrests, electric rear bay lift system assisted by hydraulic cylinders, flagpole and bracket | | |
| Total Elegance Pack | 12.980 € | |



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| # | Rigging - Sails | | |
| | Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets | 3.815 € | |
| | Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets | 5.760 € | |
| | Triradial Code 0 (63m²) with anti-twist cable | 5.945 € | |
| | Asymmetric spinnaker 1.,5oz (102m²) with sock | 5.225 € | |
| | Aluminum V boom with LED lighting | 12.620 € | |
| | Code 0 rigging: manual winch on portside, bow spirit, furler, bobstays, blocks & deck fittings | 7.510 € | |
| | Spinnaker rigging: manual winch on portside, bowsprit, halyard, deck fittings & blocks (not necessary if code 0 gear ordered - fixed or removable bowsprit required) | 5.210 € | |
| | Mast in 2 parts | 1.640 € | |

| # Mechanics - Safety Equipment | | |
|--|----------|--|
| 2 Nanni 50 hp 4 cylinders engines instead of the 30 hp 3-cylinder | 5.525 € | |
| Kit of two additional alternators 12V 120A | 5.090 € | |
| Pair of 3-blade folding propellers | 3.090 € | |
| Generator 7 KW 50hz with soundshield and remote control 230V | 25.260 € | |
| Generator 9 KW 60hz with soundshield and remote control 120V | 26.420 € | |
| Kit solar panels: 4 x 100W panels (400W) | 5.585 € | |
| Primary 120V electrical system instead of 230V (with water heater, bat. charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher) | 3.795 € | |
| Remote control with chain counter at helm station | 1.220 € | |
| Extra for Safety equipment for 10 instead 8 with Life-raft (without EPIRB) | 1.130 € | |
| Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard | 2.875 € | |

| # Co | mfort | | |
|-------|---|----------|--|
| Rev | verse cycle aircond. in hulls (3 cabins version) 230V/50 Hz | 26.960 € | |
| Rev | verse cycle aircond. in hulls (4 cabins version) 230V/50 Hz | 29.985€ | |
| Rev | verse cycle aircond. in hulls (3 cabins version) 120V/60 Hz | 29.205€ | |
| Rev | verse cycle aircond. in hulls (4 cabins version) 120V/60 Hz | 30.705€ | |
| # Bot | th hulls AC options don't include AC for saloon | | |
| Rev | verse cycle aircond. in saloon 230V/50Hz | 14.280 € | |
| Rev | verse cycle aircond. in saloon 120V/60Hz | 15.955€ | |
| Tilti | ing forward windows with locking system in open position | 2.270 € | |
| Cei | ntral heating system in hulls and saloon | 14.320 € | |
| Lov | w consumption 12V 105L/H watermaker (solar panels and/or alternators recommended) | 15.980 € | |
| Wa | stermaker 230V 240L/H (requires genset) | 21.115€ | |
| Wa | stermaker 120V 240L/H (requires genset) | 23.075€ | |
| Lar | ge model freshwater electric toilet (specify number and location) | 1.210 € | |
| Sea | a water pump at galley & anchor | 1.650 € | |



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| 1 fan per cabin, saloon and forepeak (specify nbr according to choosen version and location - 2 max. in the saloon) | 210 € | |
| Electric tilting door lift | 4.585 € | |
| Dishwasher for 6 under sink 230V | 2.000€ | |
| Microwave oven 230V | 765€ | |
| 4 kg washing machine integrated in the bathroom furniture (3 cabins version) 230V | 2.115€ | |
| 8kg/5kg washer-dryer machine integrated in the bathroom furniture (3 cabins version) 230V | 2.240 € | |

| # | Interior setup | | |
|---|--|---------|--|
| | Portside forepeak layout (shower and head) | 5.585 € | |
| | Portside forepeak layout (mattress, blackout curtain and porthole) | 3.300 € | |
| | Access from forward cabin to portside forepeak (for 4 cabins Version only) (not compatible with shower in the forepeak) | 1.300 € | |
| | Starboard forepeak layout (mattress, blackout curtain and porthole) | 3.300 € | |
| | Access from forward cabin to starboard forepeak | 1.300 € | |
| | Opening porthole between steering station and saloon | 765€ | |
| | Blackout pleated blinds 3 cabins version (colour : ecru) | 2.515€ | |
| | Blackout pleated blinds 4 cabins version (colour : ecru) | 2.515€ | |
| | Mosquito screens for portholes in cabins 3 cabins version | 1.755 € | |
| | Mosquito screens for portholes in cabins 4 cabins version | 1.855€ | |
| | Safe under aft portside berth | 1.240 € | |
| | Club chairs instead of lounger (two armchairs and a mini-bar) | 2.930 € | |
| | Convertible saloon table into double berth (cushions included) Incompatible avec Elegance Pack | 3.195€ | |
| | Folding seat to be used for saloon/cockpit (specify nbr) | 320 € | |
| | Ottoman seat with storage and cushion (per unit) | 960 € | |

| # | # Upholstery color | | |
|---|--|----------|--|
| | Indoor and outdoor upholstery color Heritage Moss | Standard | |
| | Indoor and outdoor upholstery color Papyrus | 780 € | |
| | Indoor and outdoor upholstery color Natté Carbon Sky | 780 € | |
| | Indoor and outdoor upholstery color Cliff Denim | 780 € | |

| # Exterior setup | | |
|--|---------|--|
| Canvas helm station Bimini | 3.925 € | |
| Forward cockpit removable table | 1.620 € | |
| Enclosure for helm sation Bimini | 2.630 € | |
| Sun awning for forward cockpit | 2.455 € | |
| Sun awning for aft cockpit | 1.755 € | |
| External coachroof curtains for sun protection of the saloon (Black Batyline fabric) | 2.185 € | |
| Set of protective covers for steering console | 825€ | |
| Set of folding sun loungers for the foredeck | 3.340 € | |



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| Maxi lounger cushions on flybridge | 1.590 € | |
| Flybridge sunbathing cushions (with backrests) | 3.330 € | |
| 4 big comfortable pillows | 1.710 € | |
| Forward cockpit and transoms courtesy lighting | 2.340 € | |
| Protective rubrail for sugarscoops and aft platform | 775€ | |
| Stern spring cleats | 1.215€ | |
| Polywood outbord engine bracket on aft beam | 610€ | |
| Foldable composite Gangway 2.20m with bag & female deck fitting | 2.505 € | |
| LED underwater lighting blue under each transom (4 spots) | 5.175 € | |
| Plancha grill with gaz installation | 2.205€ | |
| Synthetic lattice on aft platform, aft cockpit and transom | 11.155 € | |
| Synthetic lattice on forward cockpit | 4.225 € | |
| Synthetic lattice flybridge and access steps to flybridge | 5.110 € | |

| # Electronics - Hifi | | |
|--|---------|--|
| Raymarine Electronic Pack 2 including : Pack Excl + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at helm station | 9.840 € | |
| Hifi Radio Fusion 4 HP bluetooth (Saloon & Foredeck) | 1.250 € | |
| Wifi Antenna | 1.875 € | |
| VHF backup antenna on masthead | 365€ | |
| Radar Raymarine with bracket | 4.975 € | |
| TV pre-installation and TV antenna (FR) and wall bracket if TV option not taken | 990 € | |
| TV Led screen in saloon (French channels) | 2.300 € | |
| Raymarine remote control for autopilot | 1.240 € | |

| # Commissioning - Handing over | | | |
|---|-----------|-----------|--|
| Total Price of the Boat with packs & options | | 509.900 € | |
| Trucking, commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 mooring lines and one-day handover (net price), toolkit, conveying preparation kit, MMSI configuration | 13.335€ | | |
| Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price) | 7.270 € | | |
| Ready to go Pack (fuel + water) (net price) | 2.020 € | | |
| Fees for owners belongings handling to Tunisia shipyard | 2.470 € | | |
| Wrapping + fender socks | On demand | | |
| Custom export formalities fees | 340 € | | |
| Custom cargo export formalities fees | 425 € | | |
| Apostille fees | 340 € | | |
| ATR fees | 340 € | | |
| T2L fees | 340 € | | |
| Eco-contribution tax for French-registered boats (price excl. VAT) according to the APER scale, subject to annual review | 2.522 € | | |



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| Net price Ex VA | г | 509.900 € |
| Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER | | |